

Fig. 1

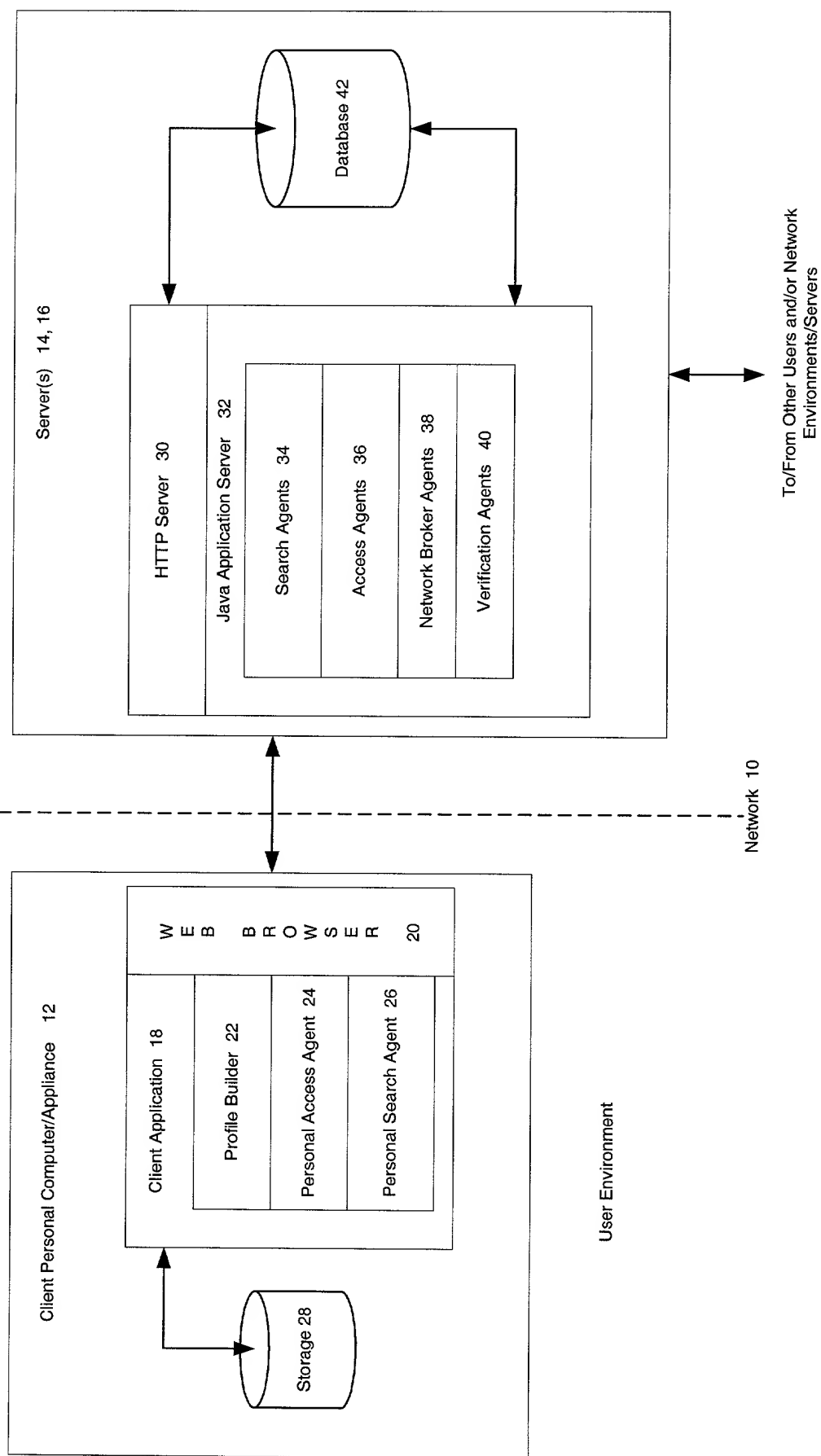
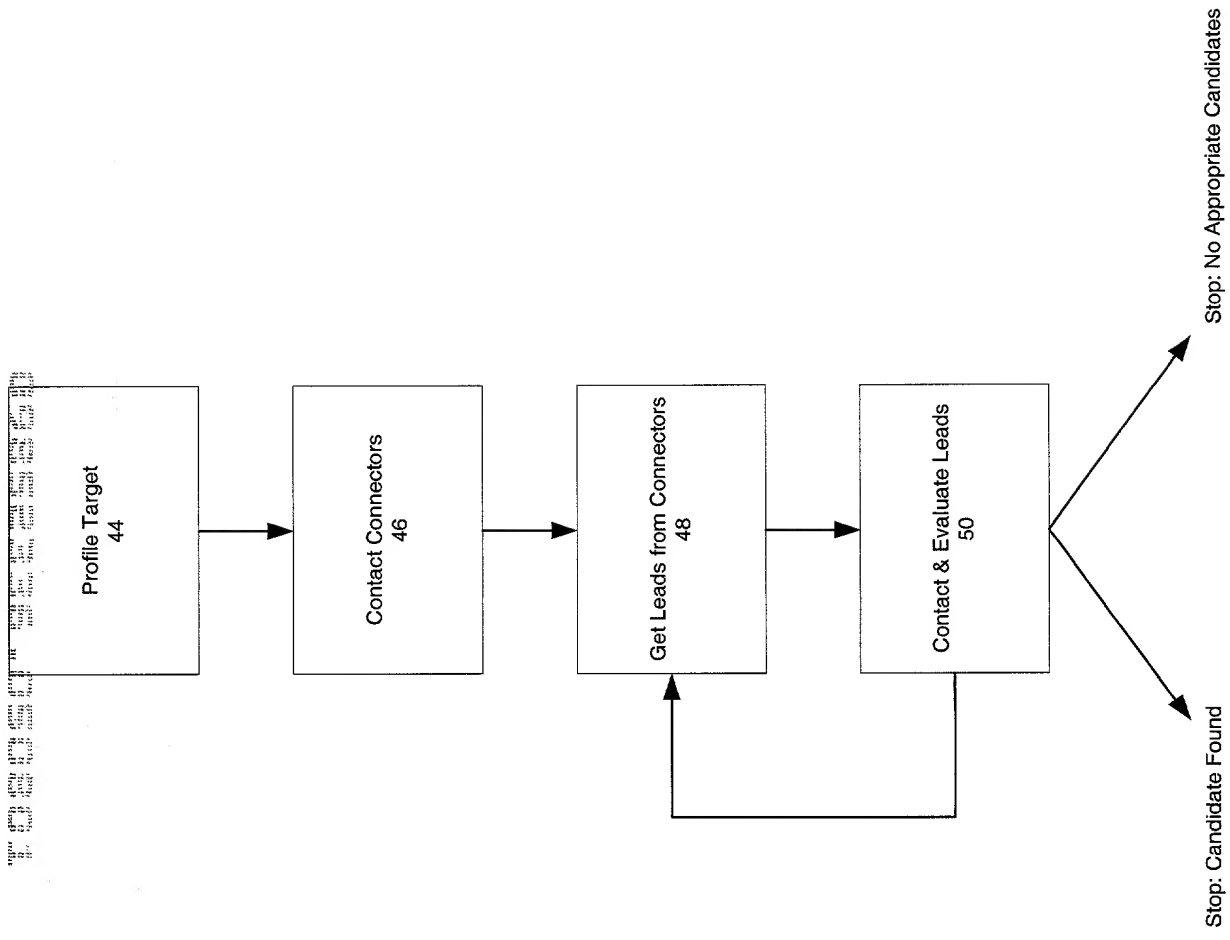


Fig. 2

Fig. 3



File

Edit

View

Applications

Help

My Profile

Contacts

Search

Access

Organisation profile

Net Deva

Julia Ingerson

Search Type: Business/Professional

Objective: Consultant

Description:

Mid-size international telecommunications consulting firm seeking full-time team member for six month project with Italian client. Consultant should have extensive experience in projecting wireless network capital and operating costs for high-speed last mile wireless networks at 18 GHz and 38 GHz. Must speak Italian and be able to travel 50% of time.

Extent of Search:

Limit the search to:

☒ My contacts

☒ Contacts of my contacts

Number of levels: 62

Organization: Telecom Group

☒ Members of

☒ Contacts of members

☐ No limit

Add Search Criteria

Target

Likely Connectors

Search Criteria

Search Criteria	Weight	And / Or
Industry = "Telecommunications"	♦ ♦ ♦	and
Expertise = "wireless last mile networks"	♦ ♦ ♦	and
Language includes "Italian" - fluent	♦ ♦	

Change...

Delete

Save

New/Update

Cancel

Fig. 4

File

My Pro

Search Type: **Busi**

Objective: **Cons**

Description:

Mid-size international full-time team member

Consultant should have network capital and travel 50% of time.

Add Search Criteria

Search Criteria

Industry = "Teleco"

Expertise = "wireless"

Language includes:

Change

Net Deva - Verification

Verification

Extent of Search

Select the largest acceptable extent of contacts to search.

☐ My direct contacts

☐ People in my organization

☐ Contacts of my contacts

☐ Contacts of people in my organization

☒ Multiple Links Max. links **2**

☐ All Net Deva contacts -- no links required

Minimum Link Values

☐ Reference Check Required

☐ Certification Required

Only find connections with these minimum link values.

Trust

Friendship

Professional Value

Medium

Any Value

Any Value

Verification by others

Integrity

Competence

Any Value

Any Value

OK

Cancel

Fig. 5

Net Deva - Projects

Project Name: Competitive Assessment

Overview | Team | Tasks | Requirements

Project of: Julia Ingerson

Project for: J&J Electronics

Sub-project/task of:

Summary (Objectives, Time frame, etc.):

Priority: Medium Start: Due:

Current Status: Completion Date:

Project Management | Notify

Projects Show All Lists

Personal Social Concern Work

For Clients J&J Electronics Myers Weing Finance Marketing Organizati Research Product D Professional

Status Bar

66

Fig. 6

www.dan.com
if it's not
it's not
it's not

File

Edit

View

Applications

Help

My Profile

Contacts

Search

Access

Organisation profile

Net Deva

Julia Ingerson

Find in contacts list

Look for:

Not finding it? Try Advanced Find

☐ Show folders for organizing contacts

Find now

My direct contacts

☒ People

☐ Organizations

Customize View

68

Add Contact

ND	Person	Organization	Email	Phone
	Albert, Dick	Community Development Inter...	dalbe@commun.com	2-219-0087
	Allen, Harrison	Allen and Associates	hale@allen.com	(301)469-9269
	Biel, Sue	Marketing Associates	sbiel@market.com	(212)724-9217
	Black, Mary	Black and Associates	mblac@black.com	(203)791-3999
	Bonaire, Madelyn	Bonaire Consulting	mbona@bonair.com	(301)371-7100
	Boston, Jane	Hartplace Consulting	jane@hartplace.com	(202)628-4323
	Dinterson, Thomas	Down River Ventures	tdint@downr.com	(617)487-7060
	Gladinsky, Steve	United Nations Development P...	sglad@united.com	(212)906-6337
	Hartfelt, Marvin	The World Bank Group	mhart@thewo.com	(202)473-0687
	Allen, Harrison	Allen and Associates	hale@allen.com	(301)469-9269
	Biel, Sue	Marketing Associates	sbiel@market.com	(212)724-9217
	Black, Mary	Black and Associates	mblac@black.com	(203)791-3999

Detail

Delete

Show Contacts DF

Make Direct Contact

Fig. 7

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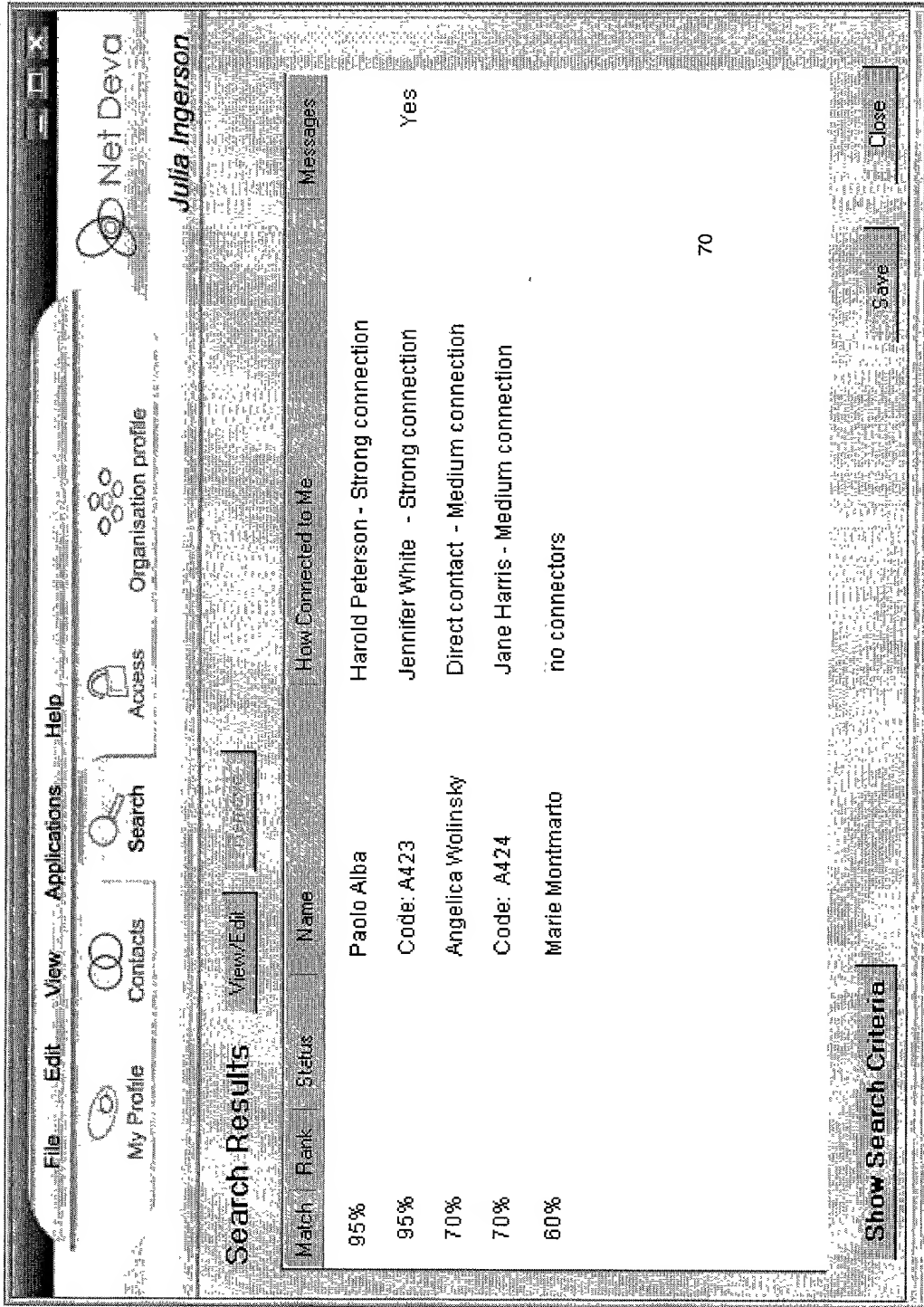


Fig. 8

File

Edit

View

Applications

Help

My Profile

Contacts

Search

Access

Organisation profile

Net Deva

Julia Ingerson

Summary

Match Detail

Profile

Notes

Match 95%

Status

Not Contacted

Rank

Unranked

Name / Addresses

Name

Job title

Organization

City

E-mail

Phone

Connectors

Harold Peterson

Client of mine. Strong Connection

In same organization as target;

Strong connection

Target's access agent responded to your ANONYMOUS search.

Messages

Actions

Email

Paolo Alba

Anonymous

Identify Me

Add to My Contacts

Find More Like This

Look at Target's View of Me

Delete

OK

Cancel

Help

Fig. 9